

ENTERPRISE RISK MANAGEMENT AT TRUE

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Financial Incentives Incorporating Management Metrics

ENTERPRISE RISK MANAGEMENT APPROACH

True Corporation is committed to implementing effective risk management practices, encompassing the promotion of a culture, processes, and structures that enable the identification, assessment, and management of both opportunities and potential impacts.

The Company has adopted the **COSO 2017 Enterprise Risk Management - Integrating with Strategy and Performance and the ISO 31000 – Risk Management** as a corporate framework of risk management.

This approach ensures that all risk factors are duly identified, assessed, and addressed, providing the necessary information to support the company's business decisions and facilitate the achievement of its goals.

Risk Management Policy has been developed and approved by board of directors.

The risk management is governed by the board of directors and The Risk Management Committee is independent and responsible for overall risk management.

ENTERPRISE RISK MANAGEMENT STRUCTURE

BOARD OVERSIGHT

Board of Directors: Oversee the Company's risk management frameworks and policies and ensures that management maintains a sound system of risk management.

Risk, Cyber Security and Finance Committee:

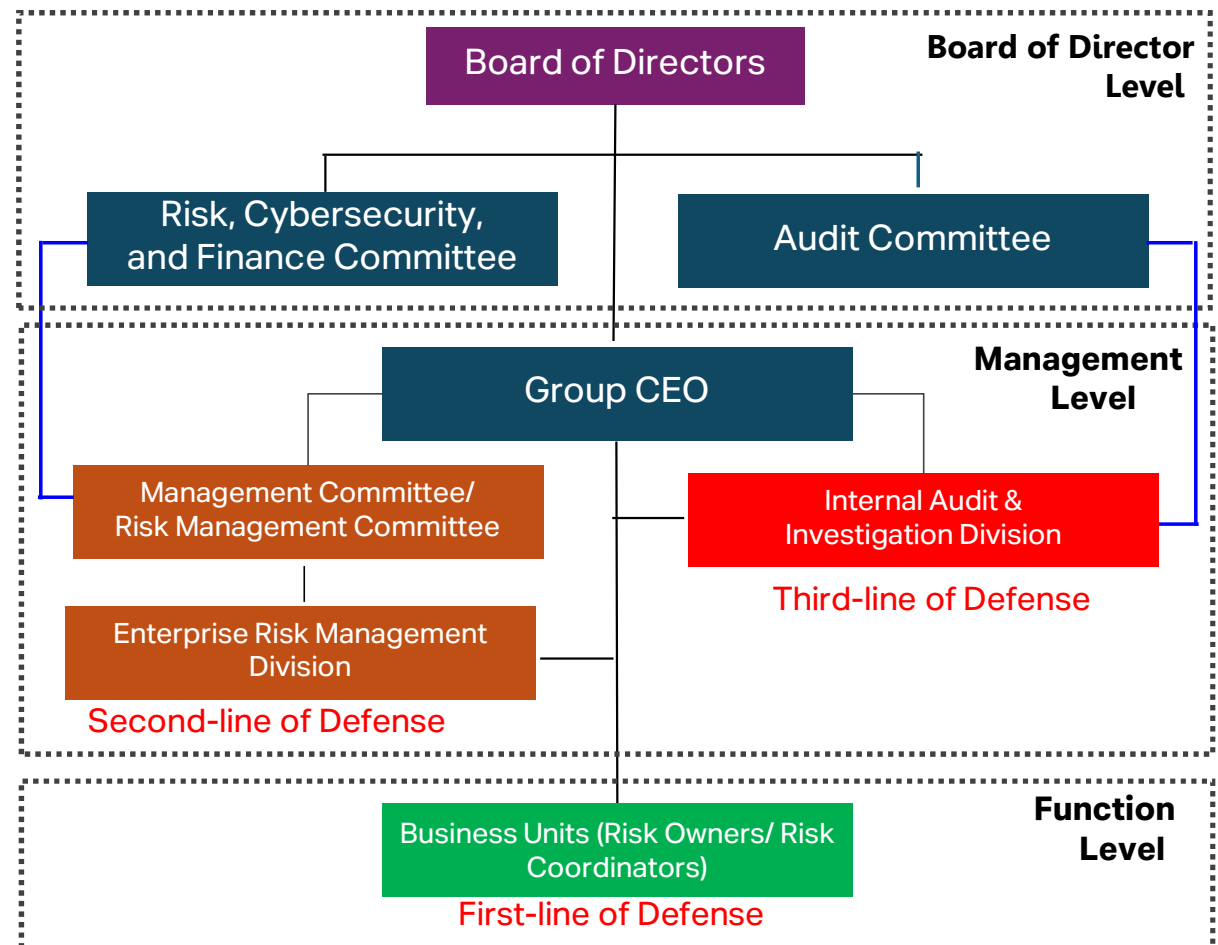
Supports the Board with overseeing the risk management framework and process, including all strategies, policies, rules and operational procedures adopted by the Company.

Audit Committee: Supports the Board with overseeing the internal audit & investigation process, according to corporate objectives and stakeholder confidences.

MANAGEMENT & FUNCTION LEVEL

True has applied the **IIA's Three Lines of Defense Model** to manage risk governance.

- **Business units, risk owners and risk coordinators** (first-line) are responsible to manage their own risks.
- **Enterprise Risk Management** (second-line) support the management, including monitoring and reporting to ensure effective risk management.
- **The Internal Audit & Investigation Division** (third-line) conduct internal audits in line with the integrity risk-based approach while upholding independence and objectivity.



ENTERPRISE RISK MANAGEMENT FRAMEWORK

Governance & Culture

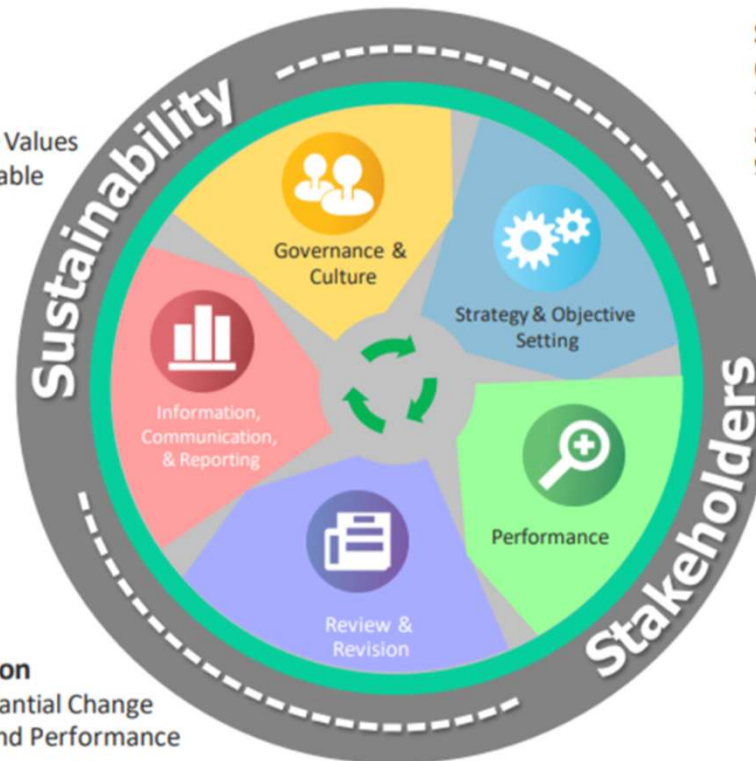
1. Exercises Board Risk Oversight
2. Establishes Operating Structures
3. Defines Desired Culture
4. Demonstrates Commitment to Core Values
5. Attracts, Develops, and Retains Capable Individuals

Information, Communication, & Reporting

18. Leverages Information and Technology
19. Communicates Risk Information
20. Report on Risk, Culture, and Performance

Review & Revision

15. Assesses Substantial Change
16. Reviews Risk and Performance
17. Pursues Improvement in Enterprise Risk Management



Strategy & Objective Setting

6. Analyzes Business Context
7. Defines Risk Appetite
8. Evaluates Alternative Strategies
9. Formulates Business Objective

Performance

10. Identifies Risk
11. Assesses Severity of Risk
12. Prioritizes Risks
13. Implements Risk Responses
14. Develops Portfolio View

Source: COSO2017 Enterprise Risk Management: Integrating with Strategy and Performance

INTERNAL AUDIT MANAGEMENT

The COSO 2013 Internal Control Framework

The internal control framework is a conceptual framework designed to assist in evaluating the effectiveness of internal control systems to achieve organizational goals that the Company embraces the COSO 2013 integrated internal control framework to ensure efficiency and effectiveness of the internal control across the organization.

The IIA's Three Lines of Defense Model

The Company aligns with the Institute of Internal Auditors (IIA) Three Lines of Defense Model. Additionally, True fosters synergy across different lines of defense, promoting a culture of accountability and continuous improvement.

Automation in Internal Audit

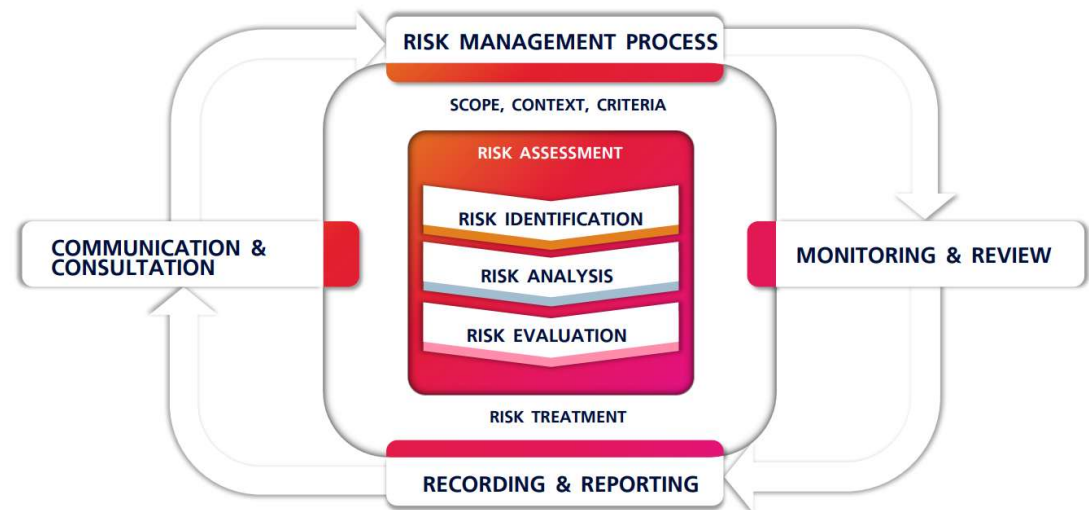
True is also at the forefront of embracing the latest trend in internal audit by leveraging automation, aiming to unlock value beyond mere assurance provision. Through automation, True streamlines audit processes, enhance efficiency, and harness data analytics to derive actionable insights. By incorporating automation into the Internal Audit Processes, True not only optimizes resource allocation but also elevates its ability to proactively identify risks and opportunities. This strategic integration empowers True to deliver deeper, more meaningful contributions to organizational objectives and stakeholder confidence.

ENTERPRISE RISK MANAGEMENT PROCESS

The Company's Risk Management process is adopted from ISO 31000 Risk Management which sets out 6 steps to managing risks systematically where this process must be performed continuously.

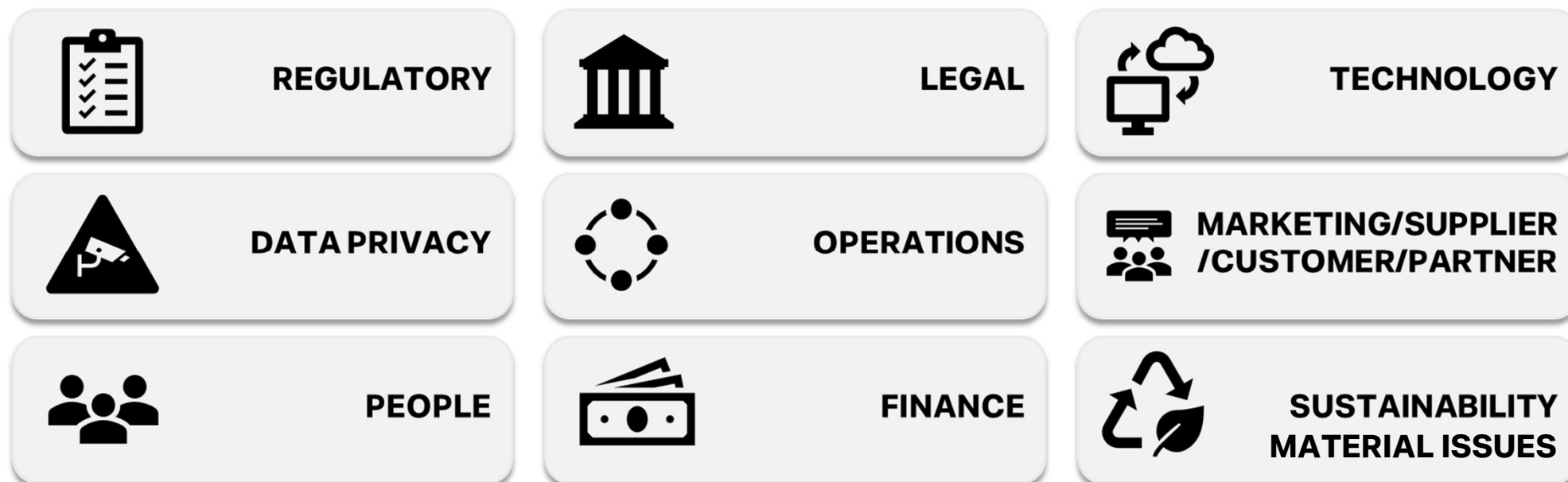
6-STEP OF RISK MANAGEMENT PROCESS

1. Scope, Context, Criteria – To define the scope of the process and understand the external and internal context
2. Risk Assessment – To identify, analysis, and evaluate risk
3. Risk Treatment – To select an implement option for addressing risk
4. Recording & Reporting – To document and report the risk management process and its outcome.
5. Monitoring & Review – To assure and improve the quality and effectiveness of process design, implementation, and outcome
6. Communication & Consultation – To assist relevant stakeholders in understanding risk, the basis of decision making, and the reason of action required. To promote awareness and understanding of risk



ENTERPRISE RISK CATEGORIES

The Company regularly assesses enterprise risks by integrating the following issues into its Enterprise Risk Management (ERM) framework, including key and material sustainability issues identified through the materiality assessment, to ensure comprehensive risk identification, assessment, and mitigation.



RISK ASSESSMENT: IDENTIFICATION & PRIORITIZATION

True regularly conducts corporate enterprise risk assessment on a quarterly basis.

The main points for risk assessment are:

- Identify risks that may impact your objectives
- Assess impact and likelihood for each risk
- Name one Risk Owner per risk

The main points for decide actions are:

- Evaluate risk level against risk appetite – decide whether or not action(s) shall be initiated
- Identify and prioritize action(s) that may affect the risk level
- Estimate a due date for each action
- Name one Action Owner per action

ENTERPRISE RISK METRICS

		Risk Appetite				
Impact	Critical	Low	Medium	High	High	High
	Serious	Low	Medium	Medium	High	High
	Moderate	Insignificant	Low	Medium	Medium	High
	Minor	Insignificant	Low	Low	Medium	Medium
	Insignificant	Insignificant	Insignificant	Insignificant	Low	Low
		Rare	Unlikely	Possible	Likely	Almost Certain
		Likelihood				

LIKELIHOOD AND IMPACT CRITERIA

Likelihood Criteria

The Company has defined the likelihood rating from 1 (rare) to 5 (almost certain) with specific description, frequency and probability details.

Impact Criteria

The Company has defined the impact rating from 1 (insignificant) – 5 (critical) with specific description of impact areas covering:

- Financial;
- Operational (impact to customers);
- Health, safety & people (impact to employees, third party and customers);
- Environment;
- Compliance;
- Legal/regulatory; and
- Brand/ reputation.

RISK RATING DEFINITION

LEVEL	DESCRIPTION	MANAGEMENT'S ACTION	RISK MANAGEMENT ACTIVITY
High	The loss, injury, damage, disadvantage, or anything that has a severe effect on organizational objectives, operations, reputation, assets or individuals.	Requires management's high-priority attention and remedy and need Board's approval.	Require mitigation actions to manage the risk
Medium	The loss, injury, damage, disadvantage, or anything that has a moderate effect on organizational objectives, operations, reputation, assets or individuals.	Requires management's attention and keep Board informed.	
Low	The loss, injury, damage, disadvantage, or anything that has a minimal effect on organizational objectives, operations, reputation, assets or individuals.	Requires management's attention and continuous monitoring.	There should be a cost-benefit assessment to decide the need of actions
Insignificant	The loss, injury, damage, disadvantage, or anything that has no important effect on organizational objectives, operations, reputation, assets or individuals.	Requires management's continuous monitoring.	

RISK MANAGEMENT PROCESS AUDITS



Internal and External Audit

The Company regularly conducts internal audit of its risk management process on a yearly basis, and external audit utilizing third-party auditors every two years. These audits are carried out to ensure that the company's risk management practices align with internationally recognized Enterprise Risk Management (ERM) standards, such as COSO-ERM 2017 and ISO 31001.

The audits of the risk management process evaluated the measures, tools, and procedures used to identify, assess, control, monitor, and report on relevant risks to the organization. These assessments consider both the likelihood and potential impact of each risk.

Regarding external audits, True's enterprise risk management process was verified by LRQA, an external verifier, against the COSO ERM 2017 standards in 2025 for the 2024 fiscal year. The assurance statement for this audit is provided on the next page.

ENTERPRISE RISK MANAGEMENT PROCESS EXTERNAL AUDIT



Assessment of Risk Management Process

Report for:

True Corporation Public
Company Limited

LRQA reference: BGK00001239
Assessment dates: 9 June 2025
Assessment location: True Corporation Head Office – The True Building
Assessment criteria: COSO ERM Framework
Assessment team: Mr. Opat Charuratana
LRQA Client Facing Office: LRQA Office

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1. Executive report

Assessment outcome:

- True Corporation Plc. (True Corp.) has established and implement risk management for the business and ESG impacts inline with COSO ERM Framework – per evidence demonstrated during 1 January – 31 December 2024

Areas for senior management attention:

- Limited evidence to demonstrate that person who perform internal risk assessment at all level and function be identified for training need – related to risk technic.
- Limited evidence to see True Corporation Plc. establish objective and target (Business goals) related to risk management process
- True Corporation Plc. should ensure acknowledge/integrate risk input form all internal teams i.e. compliance and supply chain team.

RISK CULTURE AT TRUE

EMPLOYEE	PROCESS
<ul style="list-style-type: none"> • Board of Directors: True fosters a culture of risk management within the organization. The Board of Directors regularly attend comprehensive risk management courses such as Information Security Workshop including Annual Information Security Policy Risk, How to Develop a Risk Management Plan (HRP) and the Geopolitical Risk and Opportunity training course. There are also Enterprise Risk Management and Business Continuity online training course for all staff, management as well as board members. • Executives and all Employee are required to attend the mandatory Enterprise Risk Management e-learning. All are educated and communicated of best practices in risk monitoring, risk assessment and risk protection as well as mitigation measures. • Risk Coordinators have been appointed within the organization from various units to serve as representatives communicating and understanding risk management within their respective teams effectively and at the fullest. 	<ul style="list-style-type: none"> • Product and Service Launch: Prior to launching products and services, the business units are required to ensure the pre-launch checklist criteria are properly assessed as a part of due diligence/ risk assessment prior to the product/ service launch approval. The checklist contains the key aspects to be considered for approval on the development of products and services and all investment projects. The risk criteria includes financial feasibility (payback, ROI), legal terms and conditions (fraud protection, applicant consent), testing (billing, payment, security check), SLA, operation & maintenance readiness (escalation handover process, rollout plan). • Innovation: In addition, True uses the Innovation Sprint to accelerate the development of product and processes. Emphasis is places on cost reduction, revenue generation, controlling potential risks, and intellectual property rights. • In 2024, all True's products and services must comply with this pre-launch checklist and the innovation sprint before launching.

FINANCIAL INCENTIVES INCORPORATING RISK MANAGEMENT METRICS



At True, employees' key performance indicators (KPIs) are tied to performance evaluations and merit-based incentive structures. These KPIs operate on **three tiers: corporate, divisional, and individual/team levels**. The corporate KPIs encompass vital categories such as financial and non-financial performance, while also integrating key risk indicators such as market and customer dynamics, operational risks, human resources, and innovation/sustainability initiatives.

Each function has its specific KPIs aimed at achieving targets in areas of specific risks identified as key concerns for the company. In 2024, the primary risk associated with KPIs are as follows:

Function	The primary risk associated with KPIs
Cybersecurity	Achieve 80% of resolved case within 72 hours, and 100% data breach protection
Network Strategy	Reduce 16.8% GHG emission (Scope 1 & 2), compared to base year
Health, Safety & Security	Achieve zero employee fatalities in the workplace

For senior management, their performance is fully (100%) evaluated based on their contributions towards achieving corporate KPIs. **For other staff members**, the allocation of KPIs is tailored to their respective positions, with a designated percentage allotted to corporate, divisional, and individual KPIs.

The assessment of KPI performance adheres closely to corporate protocols and is directly linked to **annual bonus payouts and merit-based salary increments**.